

# Successfully Right-Size Your In-House Legal Team with Fractional Legal Talent

Here are a few ways organizations can work with fractional legal professionals to ease workloads and save money.

## Scenario #1: Overflow Work

- **Client:** A state credit union with a small legal department and small budget
- **Pain Point:** The credit union regularly had more work than their small in-house department could handle, but the overflow work was not consistent enough to justify a full-time or a part-time hire who expected consistent hours.
- **How MLA's Hire an Esquire Helped:** The credit union found and hired 2 attorneys with expertise in banking and finance for load leveling. They engaged the same attorneys for several years, whose weekly billings ranged from 0–25 hours.

## Scenario #2: Niche Expertise

- **Client:** A medical device company
- **Pain Point:** The company's legal department needed a niche expertise in healthcare and data privacy. The project scope didn't justify a full-time or part-time contract hire who expected set hours.
- **How MLA's Hire an Esquire Helped:** The company found an attorney with this unique expertise who could work for a few hours a week on a specific project; the legal department has re-engaged the attorney as-needed for related work.

## Scenario #3: Reducing Outside Counsel Costs

- **Client:** A mid-market cybersecurity company
- **Pain Point:** The company's team of core attorneys was stretched too thin during busy times. They feared they couldn't complete necessary work and worried about attrition from their current team burning out during peak times. They had no budget for additional hires. Their law firm's high billable rates for overflow work broke their budget, and the work was often delegated to junior associates and had to be redone by the GC.
- **How MLA's Hire an Esquire Helped:** An experienced attorney was found who could handle all manners of overflow work. The legal department worked with 2 different attorneys with time commitments ranging from 0–20 hours/week for 2+ years.

The possible usages for fractional talent are limitless. **Book a demo today** to learn more about accessing specialized talent when you need them!